



Real Estate Due Diligence: A legal perspective

Mary Ann Hallenborg

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Real Estate Due Diligence is the first textbook on due diligence, the cornerstone of every successful real estate deal. Due diligence is designed to uncover potential risks posed by a real estate acquisition, financing, or development project and failure to carry it out successfully can result in costly oversights and diminished investment returns. This book demonstrates how to assess and manage legal risks on properties such as office buildings, shopping centres, industrial buildings, apartments, and hotels—*before* the transaction closes. Real estate students and practitioners are taken through all of the essential due diligence areas, including:

- Titles and ownership issues

- Zoning and land use

- Liens and mortgages

- Condition assessments

- Environmental and operational concerns

- And lease analysis

Throughout the book, major laws and court cases are used to illustrate due diligence issues and provide rich opportunities for classroom study and discussion. Practice points and comprehensive due diligence checklists help readers to go on to put their learning in practice. This book fills a gap in the real estate literature and is perfect for use as a college textbook, a practitioner's guide, or for industry training.

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