



Demystifying Grant Seeking: What You REALLY Need to Do to Get Grants

Larissa Golden Brown, Martin John Brown

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Demystifying Grantseeking is an inspirational and instructional guide to grantseeking. The authors--successful grantseekers in their own right--show you how to overcome the common fears fundraisers often experience and offer sound, practical advice to successful grantseeking. The book provides you with a systematic and logical way of searching for grants, and helps to identify which foundations to approach so fundraisers don't waste time on dead-end proposals.

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